



Course #	Name of Course	Clock Hours	Price of Class	Price at the Door	Total
C4991	Warranties and Disclosures	3.5 Hours	\$40.00	\$50.00	
C0046CORE 0607	Current Issues in Real Estate Core Curriculum	4 Hours	\$45.00	\$55.00	
C 4953	Real Estate ethics	4 Hours	\$45.00	\$55.00	
C 4135	Financing & Inspection Addendums & Notices	4 Hours	\$45.00	\$55.00	
C 4970	Whom Do I Represent? How?	5 Hours	\$55.00	\$65.00	
C 4992	Purchase and Sale Agreements	5 Hours	\$55.00	\$65.00	
C 4964	Developing Your Business Skills and Techniques	5 Hours	\$60.00	\$75.00	
C 5187	Working with Changing Business Models	5 Hours	\$60.00	\$75.00	
C 5256	Cover Your Assets	5 Hours	\$55.00	\$65.00	
C 5033	Financing: From Loan Application to Close	6.5 Hours	\$80.00	\$95.00	
C	From the Ground Up "The Dirt" (Learn to work with Raw Land)	6.5 Hours	\$80.00	\$95.00	
C 4954	How to Make Your Own Success in Your Real Estate Career	7.5 Hours	\$85.00	\$95.00	
C 5182	Real Estate Math	7.5 Hours	\$85.00	\$95.00	
C5295	Pre-Foreclosure or Short Sales	7.5 Hours	\$85.00	\$95.00	
C	Win Win Negotiating Skills (to be announced)	7.5 Hours	\$85.00	\$95.00	
C	Investing Class (to be announced)	15 Hours	\$160.00	\$170.00	
C 5095	Washington Real Estate Practices	30 Hours	\$195.00 *	\$225.00 *	
C 5172	Real Estate Law (required for Brokers)	30 Hours	\$195.00 *	\$225.00 *	
C	Broker Management (to be announced required for Brokers)	30 Hours	\$195.00 *	\$225.00 *	
C	Business Management (to be announced required for Brokers)	30 Hours	\$195.00 *	\$225.00 *	
C 5264	Washington Real Estate Fundamentals (required for licensing)	60 Hours	\$335.00 *	\$365.00 *	
			Total		

**Class size:**  
Minimum of 10  
students.

Check with  
Instructor as to  
class size.

Call to verify times  
and place of  
classes.

**Additional Training  
Available:**

**Coaching:**  
Looking for a coach  
call for pricing on  
available individual  
coaching and plans  
available.

**120 Days to Success:**  
This is a program to  
help you develop your  
successful business.

Working each week  
with your peers in  
scripts, role playing,  
and follow up on  
assignments that  
result in business.

This is a 6 Month  
commitment of 2 hours  
once a week.

Call for details.

- \* Additional cost for books and materials per class. Contact school for details.

To pay by credit card go to: [www.prschoolofrealestate.com](http://www.prschoolofrealestate.com) and click on "enrollment"

Mailed checks must be received prior to class start date. Make checks payable to PR School of Real Estate and mail to: PO Box 3, Graham, WA 98338

**This area to be filled out by School:**

Entrance Date: \_\_\_\_\_

Class Time: \_\_\_\_\_

Amount Due:: \_\_\_\_\_ Type of Payment: \_\_\_\_ Check \_\_\_\_ Credit Card \_\_\_\_ Cash \_\_\_\_ PayPal